



ENTRIES ARE OPEN!

After 15 successful editions, Commercial Vehicle magazine, a leading voice in the Indian Commercial Vehicle (CV) industry, is excited to present the 16th edition of our prestigious awards. These awards are dedicated to acknowledging the stakeholders who have played pivotal roles in shaping the commercial vehicle sector.

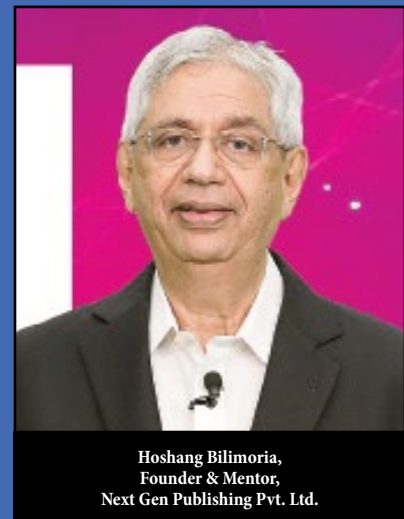
In keeping with our tradition, this edition will honour and celebrate the collective efforts of the entire CV ecosystem. We aim to recognise and applaud the contributions of individuals and organisations that have been instrumental in the positive trajectory of the industry. We believe that everyone involved deserves credit for their significant and commendable contributions to the sector's growth and success.

THE BACKGROUND

We are celebrating the achievements of both Original Equipment Manufacturers (OEMs) and CV ancillary companies. Our goal is to

recognise the operational excellence demonstrated by fleet operators, dealers, and CV ancillaries, including body builders and component suppliers. These stakeholders play a critical role in maintaining a growth trajectory, successfully navigating economic upturns and downturns, and managing pressure on operating margins amid seasonal fluctuations and inflationary trends. Global trade remains highly volatile, putting increased pressure on exports. As a result, the industry is moving forward with cautious optimism, and the long-term growth sentiment remains strong at the end of H1-FY25.

The industry is well-positioned to benefit from favourable trends. The focus on localisation, as demonstrated by resilient auto component suppliers, along with the commitment of Original Equipment Manufacturers (OEMs) to long-term strategies, forms the foundation of the industry. Technological advancements are being





THE JURY MEET

A panel of experts, comprising both internal and external professionals associated with CV magazine, will meticulously assess products and companies to determine winners in all categories, excluding those dedicated to fleet operators. Application forms for both fleet and non-fleet award categories can be obtained beginning the November 2024 issue, available in print and on the website .



You can conveniently access the forms by scanning the adjacent QR code.

The new jury process considered a progressive move last year, extends the invitation for the physical representation to product specific OEM Teams for a deeper industry engagement. This will allow representatives to advocate for their nominated entries one final time. Watch this space!

rapidly commercialised, fueled by increased customer awareness. A wide range of options, including Battery Electric Vehicles (BEVs) and gas-based alternatives like LNG and bifuels, provides consumers with various choices, especially in major cities like Delhi, which are currently facing serious air quality challenges.

As the commercial vehicle industry moves toward a greener and more technologically advanced future,

Distinguished Jury Members



V. Sankaranarayanan,
Managing Partner,
Aravind Automobiles Ltd.



Byron Mulla,
Senior Executive Vice President -
Sales & Marketing, and Managing
Director, Shapoorji Pallonji Ltd.



Kumar Mahalingam,
Vice President - Marketing,
Apollo Tyres



Kishan Mahesh,
Group Manager - Product Marketing -
INDIA, SHAPORJI PALLONJI LTD.



Anand Mehta,
Managing Director,
Commercial Vehicle Magazine



Venkatesh Kumar,
Editor,
Commercial Vehicle Magazine

CV MAN OF THE YEAR



capacity expansion and increased levels of automation are becoming more important in setting new quality benchmarks. With the election year behind us, a sense of certainty has returned, and the focus on infrastructure will continue to benefit the CV industry.

The Total Industry Volume (TIV) is expected to change due to a scrappage policy viewed as a lifeline for the sector. Medium and Heavy Commercial Vehicles (M&HCVs) older than 15 years are estimated to number around 1.1 million units as of March 31, 2024, with another 570,000 expected to cross this threshold over the next two fiscal years, according to an ICRA study. However, it is important to monitor the

pace of implementation.

Mark your calendars for the awards scheduled towards mid-March 2025, promising a remarkable experience. Keep an eye on this space for additional details and exciting updates closer to the date!



Scan here to catch the repeat telecast of the 2024 Awards edition, building anticipation for another unforgettable event as we gear up to host you once again.

CV MAKER OF THE YEAR



CV OF THE YEAR



METHODOLOGY

THE EVALUATION PROCESS COMPRISES THE FOLLOWING STEPS:

1. All the prospective candidates or their sponsors will fill in the 'Nomination / Application Form'
2. All the applicants will be given a self-assessment form with the required guidelines. They will carry out a self-assessment and submit it to CV / Metric.
3. Metric will study and compile all the self-assessment forms.
4. Metric will visit the top 10 applicants in each category of applicants to understand the merits of the self-evaluation done by the applicants.
5. Top performers will then be decided based on their self-assessment and independent assessment carried out by Metric using the BQF model for Journey of Excellence.

British Quality Foundation (BQF) has been established by the British Government and large industrial and service organisations in the private sector. BQF has had a long and successful record of grooming over 20,000 organisations on a Journey of Excellence. The entire process will be under the active participation of experts trained by BQF.

Metric Consultancy Ltd. (Metric) is the exclusive national partner of BQF in India. Metric is not new to the automotive sector and is regarded as a premier

research, training and consultancy firm. During its journey of excellence spanning two decades, Metric has pioneered several initiatives starting with first-time formal training of automotive dealers' staff, monitoring individual dealers' service delivery using CSI methodology, initial quality survey for two-wheelers in India, direct marketing of mopeds and scooters and professionalising the automotive after market.

THE BQF MODEL FOR JOURNEY OF EXCELLENCE

To be successful, organisations need to establish appropriate management systems. The Excellence Model is a practical tool to help organisations do this by measuring where they are on the path to excellence; helping them understand the gaps, and then stimulating solutions. The Excellence Model is a non-prescriptive framework that recognises that there are many approaches to achieving sustainable excellence.

Business Excellence is a non-prescriptive philosophy that recognises there are many approaches to achieving sustainable excellence. Hence the assessment framework will endeavour to ascertain if the applicant organisation holds the following fundamental beliefs which underpin all the Excellence Models.

THESE CORE BELIEFS ARE

- Result orientation
- Customer Focus
- Management by processes and facts
- People development and involvement
- Continuous learning, innovation and improvement
- Leadership and constancy of purpose
- Partnership development
- Societal responsibility

CRITERIA

CRITERIA	MARKS
1. Leadership	120
2. Strategic Planning	85
3. Customer Focus	85
4. Measurement, Analysis, and Knowledge Management	90
5. Workforce Focus	85
6. Process Management	85
7. Results	450

THE TOTAL MARKS IN THIS EVALUATION ARE 1,000. THE LEVEL OF THE ORGANISATION AS INDICATED BY THE SCORES IS AS FOLLOWS:

CRITERIA	MARKS
1. 0 – 250	Early Development
2. 251 – 350	Early Results
3. 351 – 450	Early Improvements
4. 451 – 550	Good Performance
5. 551-- 650	Emerging Sector Leader
6. 651 --750	Sector Leader
7. 751 – 850	Benchmark Leader
8. 851 – 1000	World Class Leader

By submitting your nomination, each team member agrees to be bound by all of the Terms and Conditions set forth herein. Next Gen Publishing and CV magazine may discontinue or terminate the Contest/event at any time at its sole discretion. The Organiser and Co-organiser are not responsible for any delayed, lost, wrong, or unrecognisable answer, entry or submission due to technical disruption or error, network congestions or for any other reason. In the event of a dispute over any answer, entry or submission, the Organiser and Co-Organiser's decision shall be final. The Organiser and Co-Organiser reserve the right to terminate the Contest or to modify the Contest rules and Terms within the Contest Period by amending the Terms and Conditions at its sole and absolute discretion. Any such modifications shall be notified via the Contest website or communicated directly with participants, and such modifications shall be immediately effective and apply to all entries, including entries that have been submitted to the Organiser and Co-Organiser.

APOLLO - CV AWARDS 2025

NOMINATION / APPLICATION FORM FOR FLEET AWARDS

To register and qualify, you must pay the processing fee for your entry, which is Rs. 10,000 plus an additional 18% GST. Transfer the total amount and immediately share the transaction ID or a screen shot of your receipt along with the completed form to formally secure your entry into the awards. Ensure that all submissions are made promptly to avoid any delays.

Name of nominated organisation: (in capital letters)

.....

Contact Person 1

Contact Person 2

Mailing Address

.....

City State Pin

Phone Mobile

Email Id

Website (if applicable)

NAME OF NOMINATING ORGANISATION

Contact Person

Mailing Address

City State Pin

Phone Mobile

GST No.

CATEGORY NOMINATED FOR (TICK AS APPLICABLE)

Small fleet operator of the year (50 - 99 trucks) Large fleet operator of the year (100 & Above)

Best CV Dealer of the year

You may fill in this form, scan it and send it to commercialvehiclemag@gmail.com or fill the form online on our website: www.commercialvehicle.in **Hurry! The last date for sending applications is January 31' 2025.**

APOLLO - CV AWARDS 2025 NOMINATION / APPLICATION FORM FOR NON-FLEET AWARDS

A nominal processing fee of Rs. 25,000 plus 18% GST for up to 10 product nominations is applicable. For each additional entry beyond this limit, an additional charge of Rs. 5,000 plus 18% GST will apply. Please transfer the amount and share the transaction ID or a screen shot of your receipt along with the completed form.

Name of Company: (in capital letters)

.....

Brief Profile:

Contact Details:

Contact Person:

Postal Address:

.....

City State Pin

Phone Mobile

Email Id & Website

GST No.

Please tick the category most applicable to you:

CV OEM Application Developer

Please list and briefly describe products/applications that you have commercialised during (December 16, 2023 - December 15, 2024). Please highlight key achievements by your company during the same period in a supplementary note as part of the nomination deck in the prescribed format to qualify for the Jury round. Late and incomplete entries won't qualify.

You may fill in this form, scan it and send it across to commercialvehiclemag@gmail.com or fill the form online on our website: www.commercialvehicle.in

Hurry! The last date for sending applications is January 31' 2025.

NEXT GEN PUBLISHING PRIVATE LIMITED 608, Trade World, 6th floor, C wing, Kamala Mills compound, Senapati Bapat Marg, Lower Parel (W), Mumbai - 400013. Gst no. 27AACCN0447M1ZB (SAC code: 999799)

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